

APCO Technologies is specialised in the design and manufacture of high quality mechanical and electromechanical equipment. APCO Technologies provides innovative and competitive solutions to clients specific requirements.

Every new project is a challenge.

To complete our teams in Aigle, Switzerland, we are recruiting a (M/F) :

SALES ENGINEER SPACE

Activity :

Space Industry

Mission :

- You visit our clients and prospects active in Space Industry throughout Europe.
- You prepare proposals for the customers based on our proven solutions to enable them to take up their mechanical or structural challenges.
- You convey the skills, technology excellence and expertise image of the company.
- You build offers in cooperation with our internal technical and managerial resources.
- You negotiate contracts and close deals.
- You participate in the development of the company's space strategy.

Your profile :

- You are an engineer or a holder of a higher education diploma with a major in mechanics.
- Your network in the space industry will immediately bring value to the company.
- You are an excellent negotiator, persuasive and tenacious, both with clients and internally.
- Autonomous and meticulous, you manage effectively your time and your priorities.
- You are fluent in English, written and spoken.
- You ideally speak and write French as common working language.

If you wish to work in a dynamic environment on cutting-edge technology topics, this position is made for you.

Entry date: immediately or to be agreed.

We are looking forward to receiving your complete application (CV, cover letter, employment certificates and diplomas) electronically only, at the following e-mail address:

emplois@apco-technologies.eu

Place of work :

APCO Technologies SA
Chemin de Champex 10
1860 Aigle
Suisse



<https://www.apco-technologies.eu/open-vacancies/>